

## **TEMO SUNROOMS FAST FACTS**

- Sunroom additions rank in the top 7 home improvement projects.
- A TEMO sunroom is a 3-season or extended-season leisure room providing panoramic outdoor views and protection from insects and fluctuating weather.
- TEMO Sunrooms is North America's largest manufacturer of thermal sunrooms.
- TEMO, incorporated in 1971, is a privately held company founded by CEO Nino Vitale, who emigrated to the U.S. from Italy in search of the American dream.
- TEMO sunrooms, as a quality sunroom, realize an estimated 70% or greater return on investment, depending on U.S. regional location.
- TEMO operates two Michigan retail showrooms – Tony V's Sunrooms & Spas – located in Clinton Township and Canton.
- TEMO Sunrooms and Tony V's realize combined annual estimated earnings of \$50 million dollars.
- Approximately 150 dealers sell TEMO sunrooms across the U.S. and Canada.
- TEMO's in-house corporate marketing department provides no-cost dealer training and marketing support on request and maintains corporate marketing activities.
- TEMO's marketing department increased 2003 YTD sales by 26% using strategic marketing analysis and customized marketing initiatives and products for 51% of its dealers.
- TEMO maintains an on-site engineering department for research and development that has contributed innovations in roofing, wall and window systems, leading the evolution of today's sunrooms for over 30 years.
- TEMO volunteers its products for independent testing and meets or exceeds national structural building codes including the International Conference of Building Officials (roof, walls) and National Evaluation Service (deck panels).
- TEMO manufacturers more than 90% of the components used in its sunrooms, including its single-pane and insulated glass window systems that provide industry-leading weather performance and protection from solar UV penetration to protect interior furnishings.
- After independent testing, TEMO's window systems exclusively earned the prestigious Gold Label Certification in 2003 from the American Architectural Manufacturers Association (AAMA) for superior performance in five major areas: structural integrity, theft deterrence, air leakage, water infiltration, sash-to-glass connection and operation ease.
- A TEMO sunroom contains more than 20 exclusive features.
- A TEMO sunroom can withstand hurricane-force winds.
- TEMO provides a full line of thermal sunrooms in three styles: The Contemporary (Studio, Cathedral and California styles); the Ventilated Solarium and the Conservatory (Victorian and Edwardian styles).
- TEMO's custom designed and pre-manufactured sunrooms reduce installation time to just 1-2 days (excluding foundation).
- TEMO's on-site shipping department provides an order-to-dealer delivery turnaround of 2 weeks, compared to an industry standard of 4-6 weeks.
- TEMO manufactures 40-60 sunrooms a day and ships for nationwide delivery an average of 4-6 trucks a day carrying approximately 13 sunrooms each.